



TO THE BOARDROOM

Annual Report 2024



FOUNDER'S INTRODUCTION

We believe that entrepreneurship has the power to change lives. Over the last 8 years, our team has battled day and night to ensure that young students are not a product of their circumstances but the architects of their future.

In the last year we have made significant strides in not only our fundraising, but also our program growth, sophistication and impact. This has been made possible not only through the efforts of our team, but moreover by the incredible generosity and steadfast support of our community.

As we set ever more ambitious goals and unyieldingly leverage technology to open access and equitable opportunity to as many students as possible, we step forward into 2025 fully aware of the responsibility that we bear to deliver on the promise that this coming year holds.

Billy Naveed

Founder



Billy Naveed

OUR MISSION

YFS is on a mission to make **entrepreneurship education** and **internship experiences** accessible to **secondary school students** globally.



HOW WE DO IT?

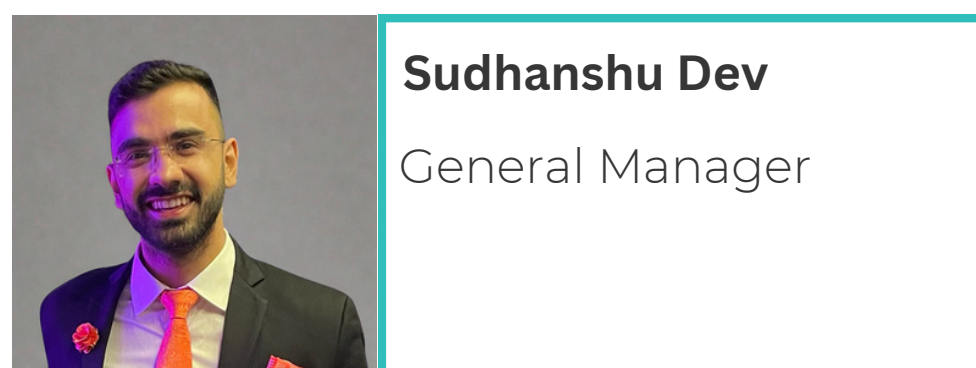
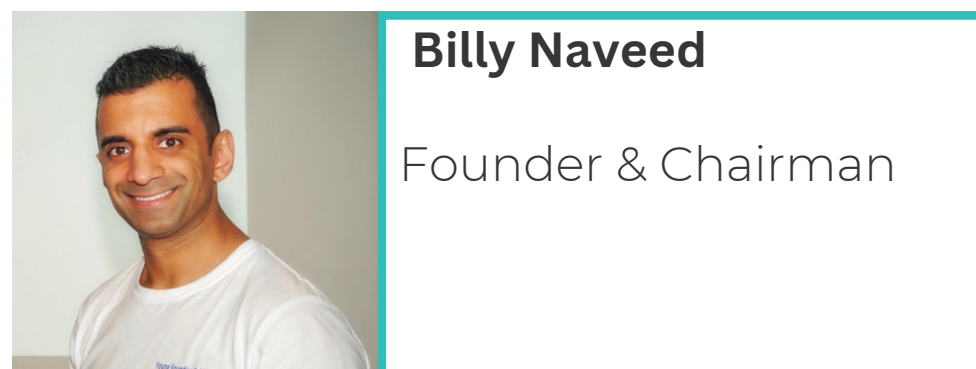
We empower students to be **Architects of their Futures,** not the product of circumstances.

Enable students from underserved communities to develop entrepreneurial skills.

Nurture creative mindset and entrepreneurship capabilities as foundation for their future careers.

Exposure to authentic hands-on work experiences beyond the classroom.





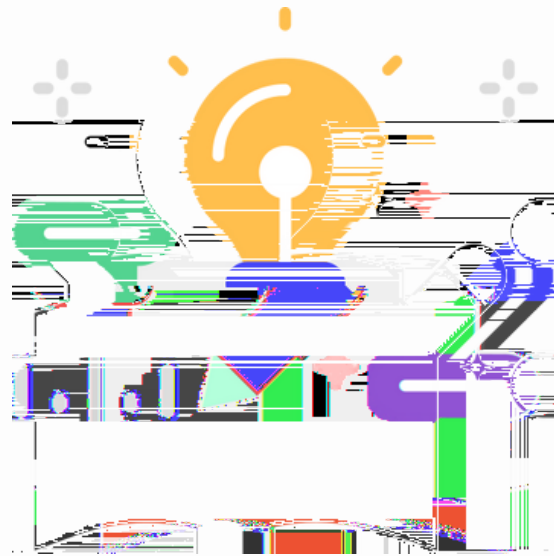
Following the YFS Gala last year, we recruited a talented team to strengthen our work in business development, marketing, educational programs, and evaluation. We're now looking to complete our core team by hiring a Head of Events and Community. We would greatly appreciate introductions to outstanding candidates!

Looking ahead, we plan to expand further by bringing on new team members in Program Management, AI & Technology, and Business Development. We welcome introductions to independent, capable individuals who thrive in fast-paced environments, are excited to innovate beyond traditional models to deliver large-scale impact that is growing at speed.

FROM THE CLASSROOM TO THE BOARDROOM



EXPLORE



IDEATION

IMMERSE



BOOTCAMP

ASPIRE



INTERNSHIP

OUR PROGRAMS



COURSES

IDEATION

Understand Core Concepts of Entrepreneurship & Present an Elevator Pitch

BOOTCAMP

Build & Present a business proposal to investors as a team

INTERNSHIP

Hands on work experience by interning with a company.

- Student matched with companies based on their interests.
- Includes a 10-hour prep skill course,
- Receive direct mentorship from industry leaders
- Student receives internship certificate from YFS and the host company.

OUR THEORY OF CHANGE

By equipping high school aged students—particularly those from underserved communities—with entrepreneurial education, mentorship, and real-world internship opportunities, they can develop the mindset, skills, confidence and network needed to shape their own futures.

OUR VISION: A world where every young person, regardless of background, can become an architect of their own future through entrepreneurship and internship experiences.

We:

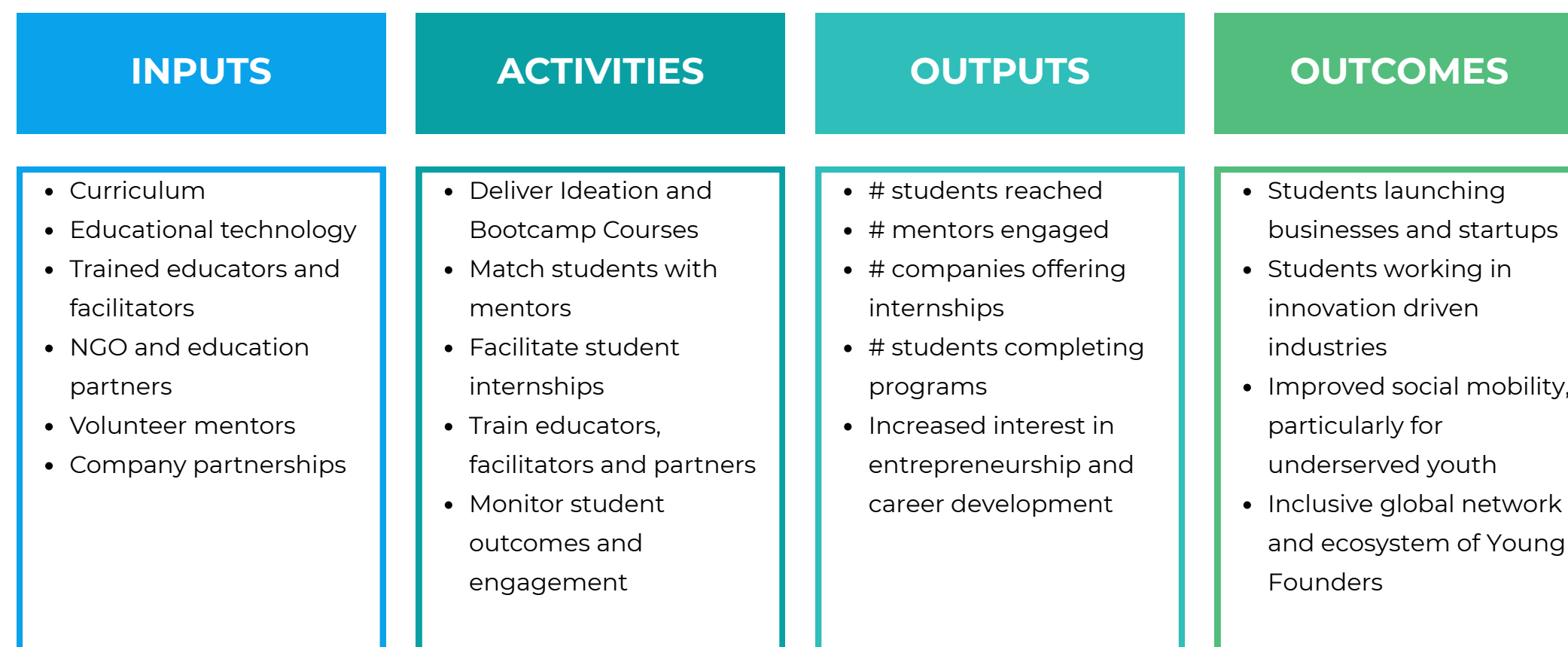
- Deliver free or low-cost entrepreneurship education tailored to local and global contexts
- Match students with mentors and internship opportunities in real companies

Therefore:

- Students from diverse and underserved backgrounds will gain critical skills, entrepreneurial confidence, practical work experience and a professional network.

Which will result in:

- Increased career aspirations
- Increased pathways to employment, business creation, and innovation-driven careers
- A globally connected community of young innovators ready to lead in the future economy
- Increased economic mobility, startup creation, and a more inclusive innovation ecosystem globally.



KEY HIGHLIGHTS



13K

lifetime students reached

586

Mentors

200+

Host companies

SINCE INCEPTION IN 2018

Morgan Stanley

SIDLEY

Uber

VISA

KPMG

smile
group

ToysRUS

BLACKPANDA

B
Capital
Group

PARTNERED WITH 200 COMPANIES

PROGRAM ACHIEVEMENTS in 2024

95%

Free participation

66%

Female Participants

62%

Exhibited growth in 21st
Century Skills

96%

Students consider starting
their own entrepreneurial
journey



INTERNATIONAL REACH



GALA & SPONSORSHIP ACHIEVEMENT in 2024



In August 2024, YFS hosted its inaugural fundraising gala in Singapore.

Having worked with a bootstrapped team, and continually delivered growth through the pandemic, we decided that it was time to seek external funding, build a team and give much needed resources to support the international growth, ongoing development and evaluation of YFS's expanding programs.

The Gala received overwhelming support as a sold-out event, was carefully managed and run with a strong profit margin and set the financial platform for YFS to plan its 2025 strategy.

The platform of the Gala event enabled YFS to engage a broader spectrum of larger international corporate supporters, and during August we were able to secure support and sponsorship from Smile Group and Scalo Technologies.



OUR GOALS IN 2025

20,000

Student Courses

1000

Student Internships

2

New Countries



OUR ASK



As we scale Young Founders School, your partnership and support are essential.

Together, we can reach new countries, empower more students, and build the infrastructure needed to sustain lasting impact.

Here's how you can help us make it happen.

INTERNSHIP OPPORTUNITIES

We are actively seeking new internship partners across Asia, the Middle East and Africa. Meeting rising student demand, we need companies willing to host short-term project-based internships for aspiring young entrepreneurs.

If our organization can provide real-world experience to the next generation of changemakers, we'd love to hear from you.

MENTOR TIME

Join us as a mentor and make a direct impact. Dedicate just a few hours. You can provide students with real-world feedback, guidance, and encouragement as they shape their ideas into actionable ventures.

Your insights can ignite confidence and capability in the next generation of entrepreneurs.

DONATIONS

Donations to Young Founders School directly power our global impact.

Every contribution helps us expand vital support for student interns while also training and equipping local program partners across Asia and Africa.

With your help, we can reach more young founders where they are, bringing world-class entrepreneurship education to classrooms and communities that need it most.

FINANCES

With increased fundraising we have been able to invest in our team, enhanced our monitoring and evaluation capabilities, grow program sponsorships and invest in software and technology to assist in efficient and scalable program operations.




	2024 - Actual	2025 - Budget
Income		
Revenue	25755	108974
Donations	374154	323842
Total Revenue	399909	432817
Program Sponsorships	10107	21519
Total Revenue Post Sponsorships	389802	411298
Expenditure		
Salaries	42,071	98461
Consultancy Services	24,534	87,120
Travel Costs	8,241	15,800
Event Costs	70,819	79,819
Operating Expenses	7,787	10,000
Total Costs	153,450	291199
Balance	236352	120099

BOARD ADVISORS




Rob Garrett
Entrepreneur, Family office advisor



Nawaz Imam
CFO, Blackpanda Group



Karen Tok
Founder, Investor, Speaker, Startup and Corporate Coach




Robert Lin
COO and Chief Strategy Officer, IBIH Advanced Material



Kris Daswani
Partner, David Cameron Law



Ben Goodman
SVP and General Manager APJ, Okta



Uma Thana
Founder, Lean in Singapore



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